

MEDIA KIT 2024

UNLEASHING THE ARAB WORLD'S UNTAPPED POTENTIAL

EMPOWERING THE AMBITIOUS: A PLATFORM NARRATING INSPIRATIONAL STORIES

REGIONAL CONTENT PLATFORM, TELLING INSPIRING STORIES OF THE DRIVEN, THE DREAMERS AND THE DOERS

THE IDEAL SPOT

R















GLOBAL TITANS TRANSFORMING THE REGION'S LANDSCAPE













UNVEILING INSPIRING START UP SUCCESS NARRATIVES

SOUQ

an amazon company

Est in 2005, later in 2017

SOUQ was acquired by

Amazon for a whopping

amount of \$580

MILLION USD.



With more than 70 million users and almost I billion tracks played per month, Anghami has become a regional pioneer in music streaming, claiming

58% of market share.

Careem

In March 2019, Careem became the first unicorn exit in the MENA region, by being acquired by Uber for a groundbreaking USD 3.1 BILLION.

aramex

The Middle East's biggest courier company, announced the successful testing of its drone and roadside bot deliveries in Dubai as the company explores emerging delivery technologies and options to **reduce its carbon** footprint.

THE NEXT WAVE OF UNICORNS

Jahez

Jahez

Jahez achieved a stellar exit within five years of establishing itself, while delivering a cumulative 100 million meals to Saudi customers through 19,900 merchants and 52,400 delivery partners.

К кіторі

Kitopi Tech-powered food company Kitopi became the third Middle Eastern unicorn after raising \$415 million in funding last year.

Tabby Empowering Fintech Growth in the MENA Region, Tabby has struck a significant deal with J.P. Morgan, setting a regional milestone as the largest

E

asset-backed facility obtained by a fintech company in this territory. Fawry Fawry became Egypt's First Fintech Titan. The company made USD 5 billion in transaction volume last year.

Tamara

This pioneering fintech platform secures historic funding of USD 340 million, becoming the Kingdom's first homegrown unicorn.

SPOTLIGHTING VISIONARY LEADERS DRIVING REGIONAL SPIRIT



Mohamed Ali Alabbar

A visionary and champion of innovative technologies, Alabbar has built a powerful investment portfolio in the technology sector. Launched **noon** in 2017, which has become the region's leading e-commerce platform and digital ecosystem.



Al Waleed Bin Talal Al Saudi

Prince Alwaleed has been hailed as one of the world's most influential names in investing. SAR 37 Billion, **Kingdom Holding Company** capital, SAR 49 Billion KHC Assets, 230 countries, and 13 sectors



Naquib Onsi Sawiris Founder of Egypt's Orascom Telecom Holding, has stepped directly into the political realm in a bid to shape the country's future.



Hussain Sajwani

A self-made Emirati Businessman, Sajwani has been recognised as one of the most powerful Arabs. Founder of the global property development company, **DAMAC Properties.** Sajwani is a pioneer of the property market expansion in Dubai.

REGIONAL SPORTS IGNITING PRESENT INSPIRATION

Tunisia's Ons Jabeur is the first Arab and first African woman to reach the Wimbledon final.Three finals. Three losses. That's Ons Jabeur's grand slam record. Mohamed Salah has established himself not only as one of the most lethal finishers in football but also as an inspiration for young Arabs hoping to reach Europe's top leagues. Saudi Arabia shocked Argentina in the World Cup on with a 2-1 victory over Lionel Messi's side, prompting an outpouring of Arab pride amidst the first staging of soccer's top tournament in the Middle East. We witnessed history as Morocco won. Their team has made history, becoming the first Arab and African side to make it to the World Cup semi-finals. They beat yet another favourite, Portugal.

SO, YOU THINK YOU HAVE A DREAM THAT'S TOO BIG TO ACHIEVE? THINK AGAIN.



PAST TRIUMPHS IGNITING PRESENT INSPIRATION

R



GLOBAL IMPACT ORIGINATING FROM THE REGION



SMASHI IN NUMBERS





45M

14M

TOTAL FOLLOWERS

R

TOTAL IMPRESSIONS TOTAL VIDEO VIEWS

CONNECTING WITH AUDIENCES ACROSS 40+ SOCIAL MEDIA PLATFORMS

SMASHI IS EVERYWHERE

R



SMASHI VERTICALS



SPORTS

R

BUSINESS

ENTERTAINMENT



KESU

BUSINESS **Litim**

SMASHI AUDIENCE

R



SMASHI SPORTS

We became the official broadcaster for local leagues in Basketball, Futsal, Volleyball and Handball. Smashi also produces and broadcasts the Emirates Drift Championship and the MINA Cup. Smashi Sports aim to make local sports more accessible, by broadcasting the live matches across the region, supported with on-demand recordings accessible across all social media platforms.





SMASHI SPORTS IN NUMBERS





TOTAL REACH

R

TOTAL VIEWS

450K4



TOTAL MATCHES STREAMED ACROSS THE YEAR



TOTAL WATCH TIME



LOCAL AUDIENCE SUBSCRIBERS



EMAIL DATABASE



SMASHI BUSINESS

A business tech and culture content platform, about the latest from international companies and what's happening in the Arab region.

Highlighting entrepreneurship & tech news in the Middle East, with on-ground regional-host coverage and partnerships that represent the brands across business events.

Engaging interviews, top-line highlights and short-format videos showcasing the region's appetite for business and enterprising growth in Arabic.



R

TOTAL REACH



SMASHI BUSINESS SHOW

Smashi production extended to a new show in 2024 with " Smashi Business Daily"

Which is is a captivating daily show that delves into the dynamic world of business within the MENA region.

Hosted by 2 of Smashi business journalists and industry experts, the show provides a comprehensive platform for discussing the latest developments, trends, challenges, and success stories within the MENA region's business landscape. It aims to inform, educate, and inspire viewers with valuable insights, expert analysis, and thought-provoking discussions.

•• • • • • • • • • • • • •

مماشي smashi BUSINESS SHOW

SMASHI BUSINESS DAILY

Smashi Business Daily (Formerly Dubai Works) is where Smashi interviews the business leaders who make a difference in the MENA region.

5 YEARS **250** CEO'S & FOUNDERS 250,000 DOWNLOADS 4.5M 10K 120K

Total Podcast Social Reach

R

Average Monthly Listens Monthly Podcast Impressions

SO GET READY TO DELIVER REAL BUSINESS



Presenter: Rehard Ragerald Schealule Every Rolay at Three Interviews with the business leaders to make an impact in usis great rify

Logi Al Faker The





Glucare Health about the critical role of automated data and its influence on...

SMASHI ENTERTAINMENT

Smashi Entertainment is a cutting-edge entertainment brand that aims to bring you the latest and most exciting news, trends, and updates from the vibrant world of Middle Eastern entertainment.

Our platform is designed to cater to the diverse tastes and interests of our audiences, providing a one-stop destination for all things related to news, celebrities, music, and more.



SMASHIENTERTAINMENT



Trending Snapchat Show in the Region

One of the biggest Snapchat show to hit MENA, Who's Crushing Social Media discusses the top trending news from influencers, viral videos, trending hashtags, entertainment, movies, and music in the region in Arabic.

2.26M 1.58B 334M

UNIQUE TOP

SUBSCRIBERS

SNAP VIEWS

MINUTES WATCHED

R





A weekly show that gives you the latest news and trending stories from the world of football in Arabic.

108K 166M 7.43M

SUBSCRIBERS

UNIQUE TOP SNAP VIEWS

MINUTES WATCHED





() O O O O مماشي 👂 smashi

PODCAST OVERVIEW

The streaming and podcast industry continued to thrive in 2023, as evident by impressive macro data.

With a surge in popularity, podcasts saw a significant increase in downloads, reaching new heights. Streaming platforms like Anghami and Apple experienced substantial numbers, with respective downloads of **1.5K** and **23K**.

The year, 2023 also witnessed a remarkable **640K** unique views and a staggering total of **8M** views across various podcasts. This growth was further supported by a high returning listener rate of **92.14%**, indicating the sustained appeal and engagement of the medium.

Overall, the macro data reflects the continued expansion and influence of streaming and podcasts as preferred forms of entertainment and information consumption.

• 💿 🐵 💿

SMASHI PARTNERS



MEDIA PARTNERS

FEDERATION

11

(4)

LAS PUTSAL LENGUE

EDC EMIRATES DRIFT

0

الإمارات

UAE

minatos

1

کلیں مینا MINA CUP

UAE Handball Federation

Ř 50 Slant pul 1**2**83 Ð Anglitud Angentali Kalpati $(\)$ 3'AVL ÷ 0.0 \bigcirc Z المحالي فورف ان Khorfakkan B Ģ FIV3 PLATER LATER STATE ST III الويثة السامية للرياضية General Authority of Sports

LEAGUES



HOW TO WORK WITH US BRANDING AVENUES

R

SOCIAL BRANDED CONTENT

Across brand collaborations, we specialize in the content creation and distribution of compelling content tailored to Smashi's set of diverse audiences.



SMASHI PODCASTS

Podcast advertising has proven to be highly effective as listeners tend to be very engaged with long-format content.

Episode Advertising Opportunities:

- Branded host read during podcast intro
- Brand advertisement during interval break
- Sponsor Thank you message to end episode
- Logo placement on video format ticker
- Product placement on video episode

Further Amplification:

- Podcast episode on location
 - Podcast episode at an event open for an audience to video
 - Internal office setting or corporate event

·III Google Podcasts Podcasts

📚 Spotify 🛛 🕘 Anchor 🕦 anghami

SMASHI EVENTS

Smashi is present across all the key events within the region and works with a number of them as media partners.

To support these events, we tap into our audience through our network, to help hype events and activations.

We use our influence to create buzz, deliver information and help sell tickets pre-event, during and post-event with live coverage and highlight videos.





SMASHI | MEDIA KIT 2024

DIGICON 2019

SMASHI SHOWS

Tap into the smashi audience by natively advertising your brand across a variety of different formats.

Show Sponsorships:

Seamless integration of brands contribute to heightened brand recognition and engagement, fostering a cohesive and compelling visual narrative.

Brand Interviews:

- Tell your brand story from your own perspective through interview segments on a Smashi Show
- Social Distribution of interview clips as well as additional press coverage on channels across the Augustus Umbrella

Mentions and custom segments:

- Host reads & mentions by Smashi host
- Add your tailored brand asset to integrated within the show
- LIVE

Snapchat Ads:

 Run ads across the region's top trending Snapchat shows under the Smashi verticals



CONNECTED TV ADVERTISING

Video Advertising:

- Logo Placement
- Branded tickers
- Product Placement

Addressable TV:

Programmatic video advertising directly on live video player on our OTT and CTV apps

Tech Partners:

- Augustus Media partners with Google ad products and Teads OTT products
- Smashi offering is fully could based, from production, playout, transcoding and hosting with partners like AWS suite of products and more



SMASHI NEWSLETTERS

The EDMs are designed with you in mind, highlighting your key messaging.

Sponsored Newsletters:

Email Newsletter have become one of the most common formats for getting business news and updates. Want to be in the front of the news?

Here's how!

Bespoke EDMs:

Have your own HTML email, or want us to create a bespoke email, our bespoke emails are dedicated to your brand, sharing your core messages to our audience.



GET IN TOUCH EMPOWER YOUR BRAND'S VOICE WITH US HELLO@SMASHI.TV